



2020 - 2021 ANNUAL REPORT

NORTHWOODS LAND TRUST

LEAVING A LASTING LEGACY FOR THE NORTHWOODS

INTRODUCTION

The Northwoods Land Trust's (NWLTL) Annual Report is an opportunity to reflect on the challenges faced and successes met over the last year. Despite a global pandemic, economic upheaval and individual isolation, the NWLT staff and board organized our largest land acquisition project to-date, overhauled our information technology infrastructure and collaborated with donors, funders and partners to advance a diverse set of initiatives and activities as showcased in this report.

Through the pandemic, we've been reminded of the importance of the conservation mission of NWLT. The last year has taught us the value of natural areas for rejuvenating both our bodies and minds. From across the state came reports of unprecedented increases in the use of outdoor recreational spaces. Parks, trail systems and lakes and rivers provided a respite from our quarantined lives. This level of public use, and the urgency regarding climate change impacts to our landscape, demonstrates that there has never been a more important time to preserve and protect our natural spaces.

With your support, NWLT has conserved an additional 650 acres of land and 2.8 miles of shoreline over the past 12 months. These new conservation areas improve the resiliency of our communities and the natural world. I'm proud of the achievements of the NWLT team, especially their ability to adapt to challenges and advance the mission of the organization in meaningful ways.

~Ted Anchor, Executive Director

**The timespan of this report is July 1, 2020 to June 30, 2021, except that the Contributions and Finance sections are for the calendar/fiscal year of 2020*

BOARD/STAFF LIST

Mary Schwaiger, *President*

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Trisha Moore, *Conservation Specialist*

Carrie Rasmussen, *Development Coordinator*

Troy Walters, *Outreach & Monitoring Coordinator*



*The Walter "Len"
Hilgart Flambeau
River Preserve,
donated in
December of
2020.*

*Flora and fauna thrive
at the newly acquired
conservation
easements and
NWLTL-owned
properties.*



Front cover: Summer bounty at the Beaver Creek Hemlocks property.

MISSION:

The Northwoods Land Trust promotes conservation by private landowners of natural shorelands, woodlands, wetlands and other natural resources, as public benefits for present and future generations in Vilas, Oneida, Forest, Florence, Iron, Price and northern Langlade Counties.

CONSERVATION OVERVIEW

In total, the Northwoods Land Trust permanently conserves:

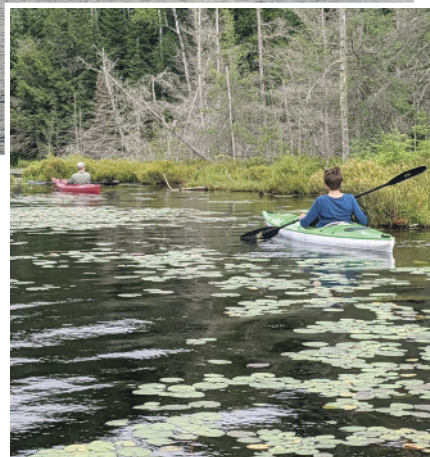
- 14,293 acres of land
- 92 conservation easements with private landowners
- 25 properties owned by NWLT
- 76.7 miles of natural shoreline, including:
 - ▲ 40.7 miles lakefront
 - ▲ 36.1 miles riverfront

During the timespan of this report:

- 25 inquiries were made by landowners interested in learning more about how to conserve their land.
- 13 properties were visited by NWLT staff to assist landowners in determining if conservation is the right option for their land.
- 7 land protection projects were completed, including:
 - ▲ 3 conservation easements
 - ▲ 1 easement amendment (land added)
 - ▲ 2 land purchases
 - ▲ 1 land donation
- The total conservation accomplished from these 7 projects protects:
 - ▲ 650 acres of land
 - ▲ 6,030 feet (1.1 miles) of lake/wild lake/bog lake frontage
 - ▲ 8,960 feet (1.7 miles) of river/creek frontage
- Other benefits from these 7 projects include:
 - ▲ 5 landowners realized goal of conserving their family land
 - ▲ 1 partnership strengthened with a government agency
 - ▲ 1 private party sold their interests for conservation purposes
- The total conservation values associated with these 7 projects total \$744,750. This includes the value of the donated conservation easements, one outright land donation, and two land purchases.



ABOVE: Protected shoreline on Kabol Lake in Price County.



RIGHT: Donating conservation easement landowners Tim Wycoff & Susan West enjoying their protected shoreline on Kabol Lake.



Winter solace at the Beaver Creek Hemlocks in Iron County.

COMPLETED CONSERVATION PROJECTS & INITIATIVES

The seven conservation projects completed each offer a substantial contribution to the protection of natural lake and river shoreline, forests, wetlands, and wildlife habitat; while also providing clean water and air, maintaining scenic beauty, keeping intact forests, and in some cases, offering recreational opportunities.

Conservation Easements

- **Kabol Lake Conservation Easement:** The West-Wycoff Family donated a 142-acre conservation easement on July 26, 2020. The easement protects upland forests, wetlands and 4,000 feet of shoreline on Kabol Lake, a DNR classified “wild lake” in Einstein in Price County.
- **A Wild Lake Conservation Easement:** An anonymous family donated a 76-acre conservation easement on December 7, 2020. The easement protects upland forests, wetlands and 530 feet of shoreline on a marshy lake that is also a DNR classified “wild lake” located in Land O’ Lakes in Vilas County.
- **Hazelhurst Conservation Easement:** An anonymous donor who acted as a “conservation buyer” purchased 95-acres in Hazelhurst, Oneida County, and then donated a conservation easement to NWLT on December 4, 2020. The easement protects this block of woodland in an otherwise more developed area. It has young jack pine, a species that is becoming rarer in the forests of northern Wisconsin.
- **Marion Lake Conservation Easement Amendment:** On December 28, 2020, the Nagy Family enhanced their conservation easement that has been in place since 2007. This amendment to the easement added an additional 45 acres of forest and wetland onto the already conserved 75 acres of land in Minocqua in Oneida County. It also adds 550 feet of natural frontage on Marion Lake, joining the existing 1,225 feet of lakeshore previously protected by the Nagys.

COMPLETED CONSERVATION PROJECTS & INITIATIVES *(continued from page 3)*

Land Acquisitions

- **Walter “Len” Hilgart Flambeau River Preserve:** The Trustees of the Walter L. and Martha G. Hilgart Trust donated the title of this 27-acre property to NWLT on December 10, 2020 as a memorial to the late Walter “Len” Hilgart who passed away in 2016. It includes upland forest, wetland and approximately 2,020 feet of natural shoreline on the South Fork of the Flambeau River in Fifield in Price County.
- **Beaver Creek Hemlocks Access Parcel:** On December 2, 2020, NWLT purchased this 25-acre parcel from a private landowner that provides access from Highway 182 to the main Beaver Creek Hemlocks property (described below). The Access Parcel has 1,360 feet of frontage on Beaver Creek and is a scenic resource viewed from the public roadway.
- **Beaver Creek Hemlocks Preserve:** NWLT acquired this remarkable property from the Board of Commissioners of Public Land on May 20, 2021, consisting of 240 acres of land and an array of different habitat types. The property is located in Sherman in Iron County, and was identified as a priority for acquisition by NWLT as part of our Old-Growth Forest Initiative.

It includes nearly 70% of a small bog lake surrounded by poor fen, old-growth cedar and black spruce-tamarack swamps, vernal ponds, over a half-mile of Beaver Creek frontage, and a large wetland complex associated with the creek. The forested uplands are primarily mature hemlock-hardwood forest with some old-growth hemlock, yellow birch and white pine trees. **Thank you to all of our donors and funders for supporting this land campaign!** At the time of this report, the campaign to raise the remaining funds for the recreational improvements and land stewardship fund is still underway. *NWLT will acknowledge the campaign contributors in a separate publication and in next year's Annual Report.*



LEFT: NWLT staff and board member Bob Martini install the “Dan Wisniewski Deerskin River Preserve” sign.
RIGHT: Newly protected conservation easement land in northern Vilas County.

LAND STEWARDSHIP PROGRAMS

- Staff completed the monitoring of 120 conservation land and easement properties as a part of the 2020 annual monitoring program. The volunteer monitoring assignments were temporarily suspended due to COVID. The 2021 monitoring program is well underway with close to 40% of the properties being monitored and reported on before leaf-out, and volunteers are returning to the program.
- LANDSCAPE, a software program, is now used for NWLT's land and easement monitoring programs and to assist with new project management and data collection. The mobile platform allows NWLT to collect photographs and perform mapping in the field. The desktop platform serves as a conservation land database including document and photograph archival.
- NWLT is carrying out the goals of the Managed Forest Law forest management plan at the Yawkey Forest Reserve in Hazelhurst. Approximately 100 acres of selective harvest will be completed in fall of 2021, and our forester is preparing a 60-acre stand for selective thinning in 2022 to improve the forest stand and composition. NWLT also continues to mark boundary lines and resolve encroachment issues at the Reserve.
- New signs for the renamed “Dan Wisniewski Deerskin River Preserve” were installed in May of 2021 to honor Dan, who served on our Board of Directors for 15 years and was a champion for natural resource protection in Wisconsin before his passing in 2020. The Preserve, located in Eagle River, is 40 acres, with old-growth cedar, and is only accessible by water, which gives opportunity for fishing and bird watching.
- The newly acquired “Walter ‘Len’ Hilgart Flambeau River Preserve” sign was installed along the bank of the South Fork of the Flambeau River in June of 2021. This preserve is also only accessible by water.

EDUCATIONAL PROGRAMS

- Education & Outreach Programs held several virtual events, including a 2020 major donor appreciation event, and a 2021 event open to the public, both with guest speaker and renowned bird enthusiast Laura Erickson.
- All five staff members attended the virtual national Land Trust Rally held on October 6 - 8, 2020, with over 60 sessions to choose from to learn the most up-to-date practices for land trust practitioners to take their conservation skills further.
- “Non-profit Land Conservation Experiences & Opportunities” was presented by staff member Carrie Rasmussen on February 26, 2021 for the University of Wisconsin’s College of Natural Resources’ 50th Anniversary virtual seminar series.
- NWLT started a YouTube channel and electronic e-mail newsletter, both launched in March 2021.
- “Land Trusts 101” was presented by staff member Trisha Moore, along with Landmark Conservancy, for the virtual 2021 Wisconsin Water Week held March 8 - 12, 2021.
- Our recorded video interview on the state of birds for Earth Day 2021 with Craig Thompson of the Wisconsin Bureau of Natural Heritage Conservation helped kickstart our YouTube channel with over 175 views.
- “Technology in Conservation” was presented by staff members Kari Kirschbaum and Troy Walters to the Oneida County Learning in Retirement Program on May 12, 2021.
- NWLT recently resumed holding outdoor group outings, with birding at the Beaver Creek Hemlocks the first week in May, and birding at the Holmboe Conifer Forest State Natural Area (a NWLT-owned property), hosted by the Natural Resources Foundation and led by staff member Troy Walters on May 13, 2021.
- A conservation easement model was developed in June of 2021 to create a guiding document for future easement projects in Wisconsin. Staff member Trisha Moore served on the Conservation Easement Model Task Force, as well as the Wisconsin Land Trust Council, both organized by Gathering Waters.



Birding in early spring 2021 at the Beaver Creek Hemlocks.

ORGANIZATIONAL DEVELOPMENT

- **NWLT’s Five-Year Strategic Plan** for 2021 - 2025 establishes priority goals and strategies that will guide our work and help respond to challenges ahead. Areas of new focus include: becoming more proactive in seeking high-quality properties to protect; considering climate change impacts and benefits; planning for long-term land and easement stewardship; diversifying and growing funding sources; and enhancing public relations and exposure to a broader audience.
- There was no 2020 Annual Meeting held due to the pandemic. The Board of Directors held elections in September of 2020; the following directors were re-elected:
 - ▲ Mary Schwaiger of Eagle River – President;
 - ▲ Bob Martini of Rhinelander – Vice-President;
 - ▲ Terry Hatch of Mahomet, IL; John Huppert of St. Germain; Mitch Olsen of Madison; Meta Brandt of Waupaca; and Cathy Techtmann of Pence.
- At the 2021 Annual Meeting held on June 11 at the Lions Pavilion in Manitowish Waters, over 50 people attended to learn about the recent conservation accomplishments, including the Beaver Creek Hemlocks acquisition in Iron County. Board member Ron Eckstein shared the history of how eastern hemlock trees moved into northern Wisconsin 3,000 years ago, and how they survived through the settlement period and logging boom due to their low commercial value. As a result, old-growth pockets in our region have a strong hemlock component. In our northern forests, hemlock is only about 3% of total composition.

Protection of natural and ‘wild’ lake and river shoreline continues to be the greatest conservation priority under the 2021 - 2025 strategic plan.

Other priorities include conservation of mature and old-growth forests, bogs and wetlands, large ‘blocks’ of unfragmented forest lands, wildlife habitat of importance, and areas adjacent to or surrounded by public or privately conserved lands.

Board member Ron Eckstein speaking to the crowd of supporters at the 2021 Annual Meeting in Manitowish Waters.



ORGANIZATIONAL DEVELOPMENT *(continued from page 5)*

- NWLT closed out the Wisconsin Department of Natural Resources Lake Protection Planning Grant in December of 2020 for our efforts in Iron County. This grant supported identifying high-priority lakeshore areas for conservation in the county, conducting outreach to the landowners of high-priority properties, and administering new conservation projects throughout our service area.
- NWLT received a \$25,000 grant from the Caerus Foundation in 2020 for technology upgrades. These funds were used for new iPads for field monitoring, laptop computers, printers, a server and the new software licenses for the land stewardship database and donor database.
- NWLT received a CARES Act Federal Paycheck Protection Program loan in the amount of \$42,100, and due to our compliance with the terms our loan, it was forgiven. We are grateful for the safety net that the program provided to our staff so they could put their families' needs first during the pandemic.



John Huppert was gifted boots at the 2021 Annual Meeting after wearing out his last pair while serving 20 years as a NWLT board member.

- We secured our next Wisconsin Department of Natural Resources Lake Protection Planning Grant of \$160,000 in March of 2021 to support efforts to develop a seven-county regional conservation plan with established focus areas, conduct landowner outreach in Vilas County and northern Langlade County, and administer new conservation projects throughout our service area from mid-2021 through 2023.



Signs of life in very early spring lift the spirits of visitors to NWLT conservation land.

- The Joint Finance Committee reauthorized the refunding of the Knowles-Nelson Stewardship Program for another four years in June of 2021, at \$32 million per year. Gathering Waters, with NWLT and many other supporting organizations, led the Team Knowles Nelson effort to advocate for the Governor's budgeted 10-year renewal at \$70 million per year. While four years is an improvement over the last budget, it's less than the 10-year timespans reauthorized every decade since 1989.

- NWLT maintains its national land trust accreditation status with the Land Trust Alliance Accreditation Commission. It was renewed for five years in August of 2018, followed by a full review of Land Trust Standards and Practices and Accreditation requirements to improve necessary areas.

Trisha Moore was honored at the 2021 Annual Meeting for her 12-year history of working for NWLT, including as Monitoring Coordinator for six years and in outreach and membership support roles. She helped attain NWLT's first accreditation and re-accreditation status five years later. Trisha served as a mentor and shared an abundance of knowledge during a period of growth and transition after Bryan Pierce's retirement. She has departed from the land trust in early July to spend more time with her family and find her next passion in contributing to the betterment of our greater northwoods community!



Trisha Moore holding a gift from former executive director Bryan Pierce (and his wife Gail, not shown).

CONTRIBUTIONS & FINANCES

The 'Contributions & Finances' section of the Annual Report covers the 2020 calendar and NWLT fiscal year. NWLT had 400 annual contributors, including individuals, families, private foundations, organizations and government agencies in 2020.

2020 CONTRIBUTIONS:

Our sincerest 'Thank You' to all of our continuing members and contributors, and 'Welcome' to our new members and supporters! Please note, total giving amounts in categories are aggregated, except for memorial gifts which are shown separately.

2020 CONSERVATION EASEMENT & LAND DONORS

Anonymous conservation easement donor (2)
Trustees of the Walter L. and Martha G. Hilgart Trust
Al & Kathy Nagy & Family
Susan West & Tim Wycoff

2020 GOVERNMENT & FOUNDATION GRANTMAKERS

(In order by grant amount received)
Caerus Foundation, Inc.
American Natural Heritage Foundation & Mueller Family Charitable Trust
James D. & Jane P. Watermolen Foundation, Inc.
John C. Bock Foundation
LUX Foundation Inc.
EarthShare Employee Giving Program
Modestus Bauer Foundation
Farley Family Charitable Foundation
Greater Milwaukee Foundation's Charles V. and Carol F. James Fund
Coles Family Foundation
Natural Resources Foundation of Wisconsin's Charles A. & Ida C. Sanders /Northwoods Memorial Fund
Mark IV Capital Inc.
Wisconsin Land Fund of the Greater Green Bay Community Foundation
Land Trust Alliance
Community Foundation of No. Central Wisconsin's Ron & Winnie Krueger Family Fund
YourCause LLC/AbbView PAC Match Fund
Focus on Energy Program
LUMW Foundation
Community Foundation for the Fox Valley Region's Cheryl & Jeff Curtin Family Fund
Network for Good
AmazonSmile Foundation

2020 MEMBERSHIPS & CONTRIBUTIONS

(In alphabetical order, by gift level)

\$1,000 AND ABOVE

Ken & Amy Aldridge
Kristen & Ted Anchor
Richard & Amy Jo Aylward
Karen & Randy Mallum,

Jacqueline C. Bassett Memorial Fund
Tannica Bragiel
James Bramsen
Richard Bucht, Jr. & Katherine Bucht
Michael Eaton & Carol Ritter
Bryan Pierce & Gail Gilson-Pierce
Robert & Elke Hagge
DiAnne & Terry Hatch
Charles & Jill Haubrich
Patricia Juday
Tracey & Richard Klein
Sue Kratsch
Kristine Krause & Scott Patulski
Marlette Larsen
Richard Larson
Mick Mlinar,
Karen Mlinar Memorial Fund
Albert & Kathy Nagy & Family
Nancy Nebgen
Gregory & Bridget Pawell
Sarah Perry,
in honor of William H. Bauman
Donald & Virginia Read
Bill Reardon
Mary Schwaiger
Virginia & Warren Schwerin
George & Terry Smith
William & Susan Sprinkmann
Lee Swank
Cathy Techtmann
Thomas & Jo Ann Turriff
Michael & Peg Uihlein
Rachel Woodard
Linda & John Wrobel
Timothy Wycoff & Susan West

\$500-999

John & Katherine Davis
Fran DeGraff
Susan Neely Denholm
Ronald Errett
Mary Lou Findley
Ward & Judith Fuller
Nathaniel & Erin Fuller,
in honor of Alan & Kathleen Fuller
Dr. Walter & Donna Gager
Guy & Carole Hansen
Katharine Hartley
Jim & Kathy Holperin
Joseph & Judy Lakota
James & Erinn Letts
Dr. Gene Likens
Edward Marshall
Mark & Sarah McGuire
David Mladenoff & Deborah Hobbins

Jefferson Patterson
Sheryl Pethers
John Roberts & Nancy Osterberg
Alice & Joe Smith
Donald & Mary Spencer
Richard & Helen Thomas
Ton 80 Realty Services
Town of Kimball
Elizabeth Tuttle
Jeffrey & Sara Wiesner

\$250-499

Ronald & Karen Becker
Eric Borgerding
Deanna Braeger
John & Norma Bramsen
Meta & Jim Brandt
Sheri Buller
Jeff & Cheryl Curtin
Cameron Davis
Jacklyn Dickens
Julie Dolinky
Katy & Jim Dyreby
Ronald & Janet Eckstein
Ms. Ione Garcia
Andrew & Susan Gumm
Claire Hackmann
Judith Hall & Donald Sargent
James Hanson
Robert & Merrill Horswill
William & Ruth Jaeger
Jeff Johnson & family,
Gift to Rick Zelm & family
Sarah & Ken Juon
David Klabunde
Kurtis & Beth Larson
Sandy Lotto
Ken & Nancy Manthei
Robert Martini & Kathleen Vick-Martini
Colleen Matula
James & Joy Perry
Dushan & Nancy Petrovich
Richard & Carol Phillips
Dr. Roger & Consie Powell
Kenneth & Anne Powell
Timothy Quella
Gregory Riemer
Roughing It In Style
Peter Schau & Luz Cordova
Jane Schley
Willa Schmidt & Kim Genich
Charles Schwass & Carol Reynolds
Robert & Lisa Sorge
Peter Victora & Leslie Gulliford
Guy & Janice Vitello
James & Deborah Wilieko

\$100-249

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Jeremy Bardon
James & Margaret Boerke
Aaron Boers
Virginia Bolger
James Braeger
Dale & Julie Bronson
Diane Brundage
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Ronald Greenwald & Lenore Lenten
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Laura Hammel
Michael Hanson
James Hardy
John Hefty
Jennifer & Joe Heitz
Jeff Herrett & Nancy Richmond
Denise & Stephen Herzberg
The Hiker Box
Roger Hollands
Arden & Victoria Hvam
Richard Jenks
Louise Johnson
Jamie Jorgensen
Uwe & Janet Kaeding
Christine & Ricky Kamil
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Sally Ann Kelly
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Lloyd Lange and Langewood Family
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Douglas Lemke
Robert & Mary Lobermeier
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Peter Lovance
Frank Lowenstein & Darcy Schultz,

Gift to Marie Schultz

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David Martin
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& Tim Cannon
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Todd & Camille Nicklaus
Leo & Marilyn Norden
Marcia Obukowicz
Christine Paulik
Dr. John & Pier Geis
Lance Powalisz
John & Julie Puscheck
Carrie Rasmussen
Jon & Sally Reuling
Michael & Dawn Rickman
James Roebke
Roland & Ruth Rueckert
Robert Rusch
Mr. Carroll Schaal
Otto & Kay Scharpf
Peter & Colleen Schmitz
Ian & Monie Shackelford
Emily Shannon
Richard Simon, Boyd's Mason Lake Resort
Lynne Simpson
Ron Skagen
Judy Smith
Georgiana & Webb Southwick
Squash Lake Association
Mary Stanley
Robert & Margaret Steber
Nathan Swisher, Swisher Productions LLC
Jack & Judy Terreberry
Christine Tews
Beth Tornes & William Dickens, Jr.
John & Susan Twiggs
Roy & Ron Urban, Absolute Turn, Inc.
Thomas Uttech
Karen & Tom Van Etten
Dean Viverito
Patricia Warner
Michael & Cori Wellenstein
Charles & Joan Whitburn
Karen & David Widule
Linda Winn
Paul & Sharon Wussow
James & Dixie Zietlow
Roger & Carol Ziff

\$1-\$99

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John D. Alt
James & Julie Anderson
Suzanne & Scott Anderson
Anonymous
James & Tonna Appelgren
Mary Arnold
Lee & Susan Basten
John Bates & Mary Burns

Pamela Baumann
Sarah Besadny & James Meiers
Dr. Dean & Barbara Bordeaux
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Christopher & Jenavie Brandt
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Paul Flak
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Laura & Mike Ford
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in honor of Richard & Deborah Galaty
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Leslie Gauberti
Sandra Gillum
John & Colleen Gorrilla
Robert & Kathleen Gramann
Robert & Joelle Gregorcich
Frank Grenzow
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Gregory & Paula Hillmann
Patricia Hitt
Joe Hobein
Joseph Hobson
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Jean Jakusz
Kenneth & Christin Jaworski
Glenn & Mary Jonas
Harriet Jordan
Amanda Kill
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Liane Klingler
Daniel Knuth
John & Claudia Knutson
Wayne Kontur
Jonathan Kopchinski

Kim Kost
 Frederick & Karen Kreutz
 Burton & Dale Kushner
 Linda Lane
 Brenda Wasley Langerman
 & James Langerman
 Frank & Amy Laundrie
 Mark Lawton & Sue Schmid
 Connie Lefebvre
 Dennis & Virginia Leith
 Christy & Christopher Lendman
 Connie & Neil Letts
 Michael & Sue Lietz
 Mary Lou Lipscomb
 Brian Logan & Susan Barakat,
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 Tiffany Lyden & Kurt Moser
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 Louis Mielke
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 Diane Muri
 Dale & Debra Nelson
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William & Susan Niemuth
 Kathy & David Noel
 William & Anita Nohava
 Doug, Melissa & Oleg Novinski
 John & Jane O' Brien
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 Christopher Peterson
 Judith Pinger
 Donald & Carol Pockat
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 James & Patricia Puchter
 Susan Ramsey
 Jack Robertson
 Deborah Rohde & Barbara Constans
 Cathy Rohloff
 Richard Rollman
 Michael & Melanie Rummel
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 Anita & Walle Salinas
 Erich Schmidtke
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 Troy Walters & Bethany Heft
 Carl Watras
 Ruth Weis
 Thomas & Phyllis Weizenicker
 Topf Wells & Sally Probasco
 Annette Whitmore
 Bernard & Jean Wiggins
 June Wright
 Fred & Karen Young
 Hailey Ziegler
 William Zirbes

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 Mick Mlinar
 Reach & Schwaiger CPAs
 Ginny & Jerry Stefanez
 Beth Tornes & William Dickens, Jr.

MEMORIALS

Deborah Ackerman, *In memory of Barbara Jean Smith*
 Stephen Bablitch & Elaine Kelch, *In memory of Daniel Wisniewski*
 Steven Bell, *In memory of Dr. Joe Bodensteiner*
 Andrew Blejwas, *In memory of Barbara Jean Smith*
 Linda Bochert, *In memory of Daniel Wisniewski*
 Emily Bodensteiner, *In memory of Dr. Joe Bodensteiner*
 Eric & Jodi Braun, *In memory of Edward Braun*
 Laura Brown, *In memory of Barbara Jean Smith*
 Dale Buss, *In memory of Edward Braun*
 Thomas & Sharon Christie, *In memory of Edward Braun*
 Joyce Dame, *In memory of Daniel Wisniewski*
 Edmund Drager, *In memory of Berry Cornish*
 Edmund Drager, *In memory of Dave McNally*
 Edmund Drager, *In memory of Dick Hartman*
 Edmund Drager, *In memory of Ed Chainski*
 Edmund Drager, *In memory of William H. Bauman*
 Dr. John & Sandra Frost, *In memory of Dr. Joe Bodensteiner*
 Malcolm & Martha Gienke, *In memory of Edward Braun*
 Mary Jean Huston, *In memory of Barbara Jean Smith*
 Karen Isebrands-Brown, *In memory of Dr. Joe Bodensteiner*
 Nancy Jesse & Paul Menzel, *In memory of Jim Brannstrom*
 Michelle Koch, *In memory of Edward Braun*
 James & Marie Lackore, Jr., *In memory of Edward Braun*
 Korey Lundin & Martha Maurer, *In memory of Dr. Joe Bodensteiner*
 Kay Mally, *In memory of Edward Braun*

Keith & Josie McCaffery, *In memory of Dr. Joe Bodensteiner*
 Kathy McCarthy, *In memory of Edward Braun*
 Peter McKeever & Marena Kehl, *In memory of Daniel Wisniewski*
 Laura McRoberts, *In memory of Daniel Wisniewski*
 Robert & Michelle Mroczenski, *In memory of Edward Braun*
 James & Linda O' Brien, *In memory of Edward Braun*
 Gregory & Bridget Pawell, *In memory of Jim Robb*
 Roger Phillips, *In memory of Edward Braun*
 Bryan Pierce & Gail Gilson-Pierce, *In memory of Daniel Wisniewski*
 Eloise & Jeffrey Potter, *In memory of Joan Schoofs*
 Thomas Ramsey, *In memory of Daniel Wisniewski*
 Peggy Samolinski, *In memory of Barbara Jean Smith*
 Jane Schley, *In memory of Robert Brave*
 Andrew & Midge Seaman, *In memory of Edward Braun*
 Sherman & Sally Stock, *In memory of Daniel Wisniewski*
 Chuck Stonecipher, *In memory of Daniel Wisniewski*
 Steven & Sherry Van Dyke, *In memory of Edward Braun*
 Amy Vander Wyst, *In memory of Edward Braun*
 Brian & Claudia Visser, *In memory of Edward Braun*
 Elizabeth Weinkauf, *In memory of Barbara Jean Smith*
 Topf Wells & Sally Probasco, *In memory of Daniel Wisniewski*
 Alan & Donna White, *In memory of Edward Braun*
 Barbara Wisniewski, *In memory of Daniel Wisniewski*
 Diane Wisniewski, *In memory of Daniel Wisniewski*

Please let us know if we've made an error so we can correct it in our next newsletter. We truly appreciate your support!

2020 FINANCIALS

NWLT's fiscal year is the calendar year. Kerber Rose CPAs conducted an external financial audit in March 2020. (Note: statements for 2020 are in accrual basis.)

NORTHWOODS LAND TRUST, INC. Statement of Activities For the Year Ended December 31, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
OPERATING ACTIVITIES			
Revenues and Other Support			
Contributions	\$ 77,618	\$ 239,921	\$ 317,539
In-kind Contribution of Land Held for Conservation Purposes	-	47,000	47,000
Memberships	10,000	-	10,000
Investment Income	104,058	145,273	249,331
Interest Income	111	-	111
Other Income	10,125	-	10,125
Total Revenues and Other Support	201,912	432,194	634,106
Expenses			
Program Services	230,740	-	230,740
Management and General	56,076	-	56,076
Fundraising	45,124	-	45,124
Total Expenses	331,940	-	331,940
CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES	(130,028)	432,194	302,166
OTHER CHANGES			
Realized and Unrealized Investment Gains	23,602	42,309	65,911
Loss on Sale of Trade Land	(86,907)	-	(86,907)
Paycheck Protection Program Loan Contribution	42,100	-	42,100
Total Other Changes	(21,205)	42,309	21,104
CHANGE IN NET ASSETS	(151,233)	474,503	323,270
NET ASSETS - BEGINNING	1,905,745	15,324,186	17,229,931
NET ASSETS - ENDING	\$ 1,754,512	\$ 15,798,689	\$ 17,553,201

NORTHWOODS LAND TRUST, INC. Statement of Functional Expenses For the Year Ended December 31, 2020

	Program Services	Management and General	Fundraising	Total
EXPENSES				
Salaries	\$ 179,569	\$ 16,115	\$ 34,532	\$ 230,216
Employee Benefits	6,566	589	1,263	8,418
Payroll Taxes	13,256	1,190	2,549	16,995
Workers Compensation	2,234	200	429	2,863
Title Searches and Easement Surveys	4,077	-	-	4,077
Easement Legal Assistance	800	-	-	800
Education and Training	1,468	77	-	1,545
Dues and Subscriptions	3,610	3,202	-	6,812
Liability Insurance	-	8,279	-	8,279
Meeting Expenses	-	914	-	914
Professional Accounting Fees	-	6,318	-	6,318
Advertising	-	-	1,768	1,768
Outreach Materials	429	-	-	429
Other Mailings	248	1,314	502	2,064
Utilities	1,512	128	182	1,822
Telephone	976	82	118	1,176
Repairs and Maintenance	5,000	2,500	833	8,333
Office Supplies	1,557	779	260	2,596
Printing and Postage	116	3,621	2,012	5,749
Property Taxes	-	3,519	-	3,519
Travel	2,410	203	290	2,903
Depreciation	6,558	772	386	7,716
Miscellaneous	354	6,274	-	6,628
Total Expenses	\$ 230,740	\$ 56,076	\$ 45,124	\$ 331,940

NORTHWOODS LAND TRUST, INC.

Statements of Financial Position
As of December 31, 2020 and 2019

	2020	2019
CURRENT ASSETS		
Cash	\$ 196,857	\$ 212,603
Grants and Accounts Receivable	81,995	229,267
Total Current Assets	<u>278,852</u>	<u>441,870</u>
PROPERTY AND EQUIPMENT		
Construction in Progress	2,080	-
Land	36,800	36,800
Land Improvements	3,860	3,860
Buildings	117,121	117,121
Equipment	53,438	38,288
Total Property and Equipment	213,299	196,069
Less: Accumulated Depreciation	44,565	36,849
Net Property and Equipment	<u>168,734</u>	<u>159,220</u>
OTHER ASSETS		
Investments	3,431,200	2,863,437
Lands Held for Conservation Purposes	13,708,100	13,631,100
Trade Land Held for Sale	-	175,000
Total Other Assets	<u>17,139,300</u>	<u>16,669,537</u>
TOTAL ASSETS	<u>\$ 17,586,886</u>	<u>\$ 17,270,627</u>
CURRENT LIABILITIES		
Accounts Payable	\$ 1,180	\$ 13,580
Accrued Salaries	21,061	19,949
Accrued Vacation	11,444	7,167
Total Current Liabilities	<u>33,685</u>	<u>40,696</u>
NET ASSETS		
Without Donor Restrictions	1,754,512	1,905,745
With Donor Restrictions	15,798,689	15,324,186
Total Net Assets	<u>17,553,201</u>	<u>17,229,931</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 17,586,886</u>	<u>\$ 17,270,627</u>

**Due to a standards change of financial audits in 2019, any portion of a membership contribution that is above the "minimum membership" of \$25 is apportioned to contributions.*



SUPPORT THE NORTHWOODS LAND TRUST

Leave a Lasting Legacy for the Northwoods

Name(s): _____

Address: _____

City: _____

State: _____ Zip: _____

Telephone (w): _____

Telephone (h): _____

Email: _____

Please make checks payable and mail to:

NORTHWOODS LAND TRUST, INC.
P.O. Box 321, Eagle River, WI 54521-0321

CONTRIBUTIONS

- ☐ \$25 ☐ \$500
☐ \$500 ☐ \$1000
☐ \$35 ☐ \$2,500
☐ \$50 ☐ \$5,000
☐ \$100
☐ \$250 ☐ \$ _____

☐ Enclosed is a donation directed to the Beaver Creek Hemlocks land purchase in the amount of \$ _____.

INTERESTS

- ☐ I have property I may wish to conserve, please send me the free landowner's guide.
☐ I am interested in becoming a volunteer to assist the NWLT.
☐ I am interested in contributing to NWLT in my will or other planned giving.



NORTHWOODS LAND TRUST

P.O. Box 321 • 519 E. Wall St. • Eagle River, WI 54521-0321

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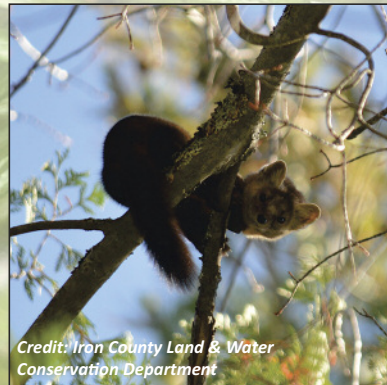
Leaving a Lasting Legacy for the Northwoods



Credit: NatureServe



Credit: University of Wisconsin–Steven Point



Credit: Iron County Land & Water Conservation Department

Less than 1% of Wisconsin's old-growth forests remain intact.

Northwoods Land Trust's Old-Growth Forest initiative seeks to conserve some of the last pockets of these rare resources.

Threats include intensive logging and fragmentation of the forested landscape.



Species like the Blackburnian warbler, trout lily and American marten thrive in hemlock–hardwood old-growth forests.

These forests serve as benchmarks for understanding the implications of disturbing the natural landscape and provide a glimpse into our past.

715-479-2490
nwlt@northwoodslandtrust.org
www.northwoodslandtrust.org

